

General Agencies

FOR THE WEEK ENDING

Combined Health/Life	October 6, 2013
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Ahlbum, Jon	The Ahlbum Group	\$53,958	10
Platinum Producers (\$30,000 - \$50,00	0)		
Lemar, Mike	Sunshine State Agency	\$30,071	13
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$18,360	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,608	7
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$11,059	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$10,820	3
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,068	1
Silver Producers (\$5,000 - \$10,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$8,975	6
Pollier, Robert L. Jr.	Senior Management Services	\$8,543	2
American Eagle Consultants, Inc.		\$7,613	4
Stamper, John W.	Choice Plus Benefits	\$6,960	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,576	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,856	6
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$5,820	1
Bronze Producers (\$2,500 - \$5,000)			
Heller, Mark	Heller Insurance Agency	\$4,980	1
Reardon, John J.	Senior Healthcare Benefits Group	\$4,668	2
McBrayer, John R.	McBrayer Insurance Agency	\$4,281	1
Adler, Robert A.	Adler Insurance Agency	\$3,996	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$3,468	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$3,468	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$3,306	2
Alan, Stuart	Senior Care Insurance Center	\$3,276	1
Phillips, Michael H.	Union Benefit Corp.	\$3,276	1
Wildgoose, Jevanka J.		\$3,276	1
Cabrera, Ariel	Cabrera Insurance Agency	\$3,108	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,024	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,012	1
Mitchell, Douglas A.	Mitchell Insurance Agency	\$2,964	1
Bowes, Richard	Bowes Insurance Agency	\$2,844	1
Cervantes, Anacelto	Cervantes Insurance Agency	\$2,840	1
Diaz, Jesus Jr.	Diaz Insurance Agency	\$2,784	1



Writing Agents

FOR THE WEEK ENDING

October 6, 2013

Combined Health/Life

Diamond Producers (\$20,000 & Above) Platinum Producers (\$15,000 - \$20,000)					
Gold Producers (\$10,000 - \$15,000	0)				
Stevens, Ray	\$14,220	Saylor, Dexter R.	\$11,336		
Ahlbum, Tim	\$13,716	Sakharoff, Richard D.	\$10,068		
Silver Producers (\$5,000 - \$10,000))				
Heck, Douglas S.	\$8,412	Stamper, John W.	\$6,960		
Wotring, Richard E.	\$8,304	Delauter, Kenneth R. Jr.	\$6,576		
Vouyiouklakis, Stavros	\$7,780	Ahlbum, Jon	\$6,250		
Sosso, Michael R.	\$7,692	Ortez, Philip B. Jr.	\$5,820		
Campana, Diana M.	\$7,164				
Bronze Producers (\$2,500 - \$5,000))				
Heller, Mark	\$4,980	Cabrera, Ariel	\$3,108		
McBrayer, John R.	\$4,281	Cundy, David L.	\$3,108		
Adler, Robert A.	\$3,996	Shechtman, Michael	\$3,024		
Barrett, Allison I.	\$3,900	Colangelo, Nancy J.	\$3,012		
Noto, Steven J.	\$3,900	Lemar, Mike	\$2,976		
Rothman, Paul S.	\$3,892	Tatz, Suzanne	\$2,964		
Perlson, Les	\$3,889	Brown, Matthew	\$2,916		
Mairano, Alexander	\$3,720	Aarons, Neill	\$2,844		
Catron, Edward A.	\$3,552	Bowes, Richard	\$2,844		
Costanzo, Nicholas P.	\$3,468	Graham, Christopher N.	\$2,844		
Geoghegan, John R.	\$3,468	Primack, Neil E.	\$2,844		
Alan, Stuart	\$3,276	Rapini, Duane M.	\$2,844		
Gerber, Lawrence A.	\$3,276	Cervantes, Anacelto	\$2,840		
Kingsley, Beverly J.	\$3,276	Diaz, Jesus, Jr.	\$2,784		
Kramer, Andrew	\$3,276	Gumora, Helene	\$2,755		
Rosenkrantz, Howard	\$3,276	Bushko, Heidi	\$2,743		
Wildgoose, Jevanka J.	\$3,276	Malooley, Michele A.	\$2,644		
Willis, Rochelle	\$3,276				